

# Symmetry

Supplemental Staffing Solutions for Associations and Members



## Program Start-Up Services

- Feasibility Study
- Operational/Legal Analysis
- Financial Analysis
- Contract Development
- Technology Assessment
- Implementation Plan Development

## Program Management Services

- RFP Process Management
- General Program Management
- Contract Management / Support
- Documentation Design
- Policy Development
- Training and Education
- Meeting Coordination and Design
- Insurance Certificate Management
- Audit Process Management

*“Symmetry Healthcare Strategies is a valued business partner of the New Jersey Hospital Association. We have a long and successful history of working with Symmetry’s executive team members and we have the utmost confidence in their expertise in staffing program services.”*

William Kennedy  
Senior Vice President  
NJHA Healthcare Business Solutions



In Healthcare facilities today approximately 65% of every dollar spent goes to labor expense. With so much at stake, every dollar counts. Hospitals and healthcare facilities need to strike a balance and achieve just the right mix of staff to match specific demand and ensure proper expense management. Symmetry Healthcare Strategies can help strike this balance and improve the process along the way.

Symmetry has nearly ten years experience at building and maintaining Association-Based supplemental staffing programs. Our Registry Management Program has been developed to address issues concerning the acquisition, quality, availability and overall cost of supplemental staffing.

Through our program, Symmetry will assist participants in obtaining traveler, per diem and allied healthcare personnel for assignments without the cumbersome administrative issues normally associated with securing staff from outside agencies. The goal of this program is to ensure staff availability and quality, as cost-effectively and as simply as possible.



*Simplifying Healthcare Workforce Management*

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www.symmetryhealthcare.com

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## Benefits to the Association:

- Excellent source of sustainable non-dues revenue
- Outsourced approach provides:
  - reduced risk – leveraging Symmetry's 10 years of program development experience
  - little or no start-up costs
  - turnkey solution – tailored level of involvement
  - rapid start-up – 60 days to program go-live
- Increased advocacy position with members – addresses a key member issue; staffing and expense management

## Benefits to Your Members:

- No participation fees
- Eliminates unwanted agency solicitations/cold calls
- Standardized contracts
- Provides access to pre-screened & audited agencies
  - standardized quality control measures
  - Symmetry conducted agency audits & site visits
- Simplified and streamlined staffing process through Symmetry's Web-based program; ShiftExpress
  - nothing to install – easy to use
  - detailed reporting – for in-depth analysis
- Assists in compliance with JCAHO, CMS and State Regs
- Symmetry acts on member's behalf to resolve issues

*"We have worked with Symmetry Healthcare Strategies since its inception and have the utmost confidence in their knowledge, experience and ethics. We have benefited greatly from their consultation in order to provide high quality, sustainable staffing solutions to our hospital participants."*

MHA



Jan O'Brien, RN, BSN, JD Director of Staffing Services Kansas and Missouri Hospital Associations

shiftexpress<sup>®</sup>  
healthcare staffing simplified

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Facilities

My Facility:

Select Contract: Travel Nursing (7/1/2011 ~ 6/30/2014)

Now Viewing: Travel Nursing

Post A Need Reports Agency Info

View Needs Program Docs My Account

Calendar List

APS Staffing Program  
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Shift Express utilizes state of the art technology to ensure ease of use and maximize adoption rates among end users

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